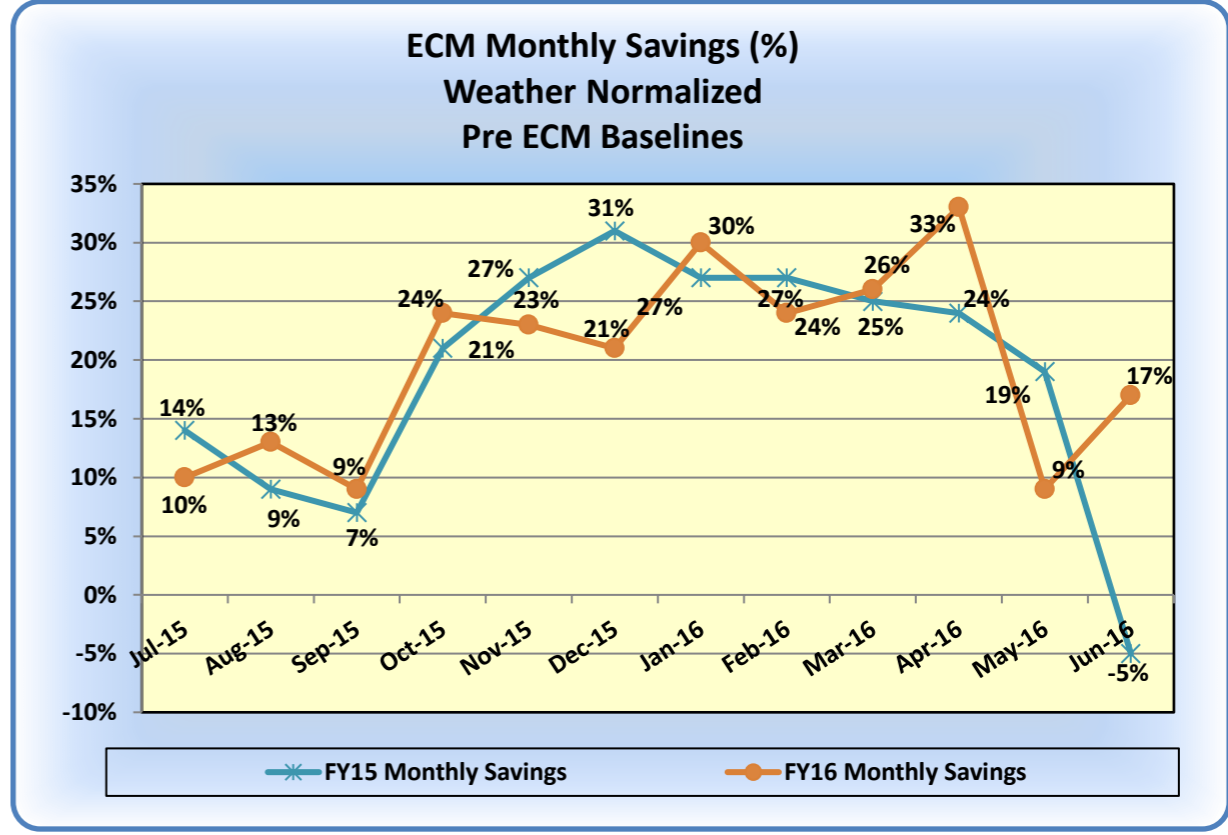
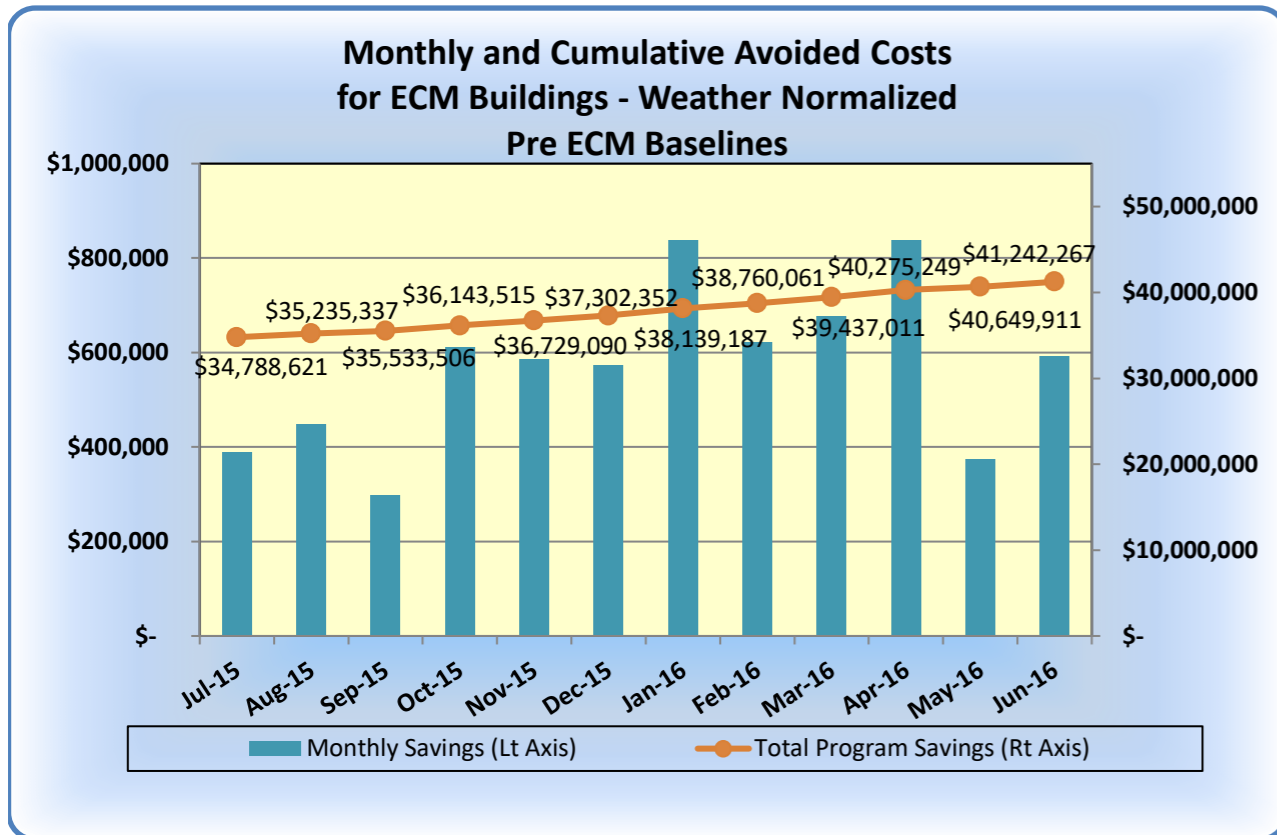


Fiscal Year 2016 Cumulative Savings

| | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Jan-16 | Feb-16 | Mar-16 | Apr-16 | May-16 | Jun-16 |
|------------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 30 yr Avg Temp | 78.4 | 77.4 | 71.5 | 60.3 | 50.6 | 42.2 | 40.4 | 42.2 | 50.3 | 59.3 | 67.7 | 75.2 |
| FY16 Monthly Temp | 78.7 | 77 | 72.3 | 59.2 | 54.7 | 54.9 | 38.4 | 43.4 | 58 | 60.4 | 66.4 | 75.6 |
| Temperature Deviation f | 0.3 | -0.4 | 0.8 | -1.1 | 4.1 | 12.7 | -2 | 1.2 | 7.7 | 1.1 | -1.3 | 0.4 |
| Monthly Savings (Lt Axis) \$ | 388,232 | 446,716 | 298,169 | 610,009 | 585,575 | 573,262 | 836,835 | 620,874 | 676,950 | 838,238 | 374,662 | 592,356 |
| FY16 Monthly Savings | 10% | 13% | 9% | 24% | 23% | 21% | 30% | 24% | 26% | 33% | 9% | 17% |
| FY15 Monthly Savings | 14% | 9% | 7% | 21% | 27% | 31% | 27% | 27% | 25% | 24% | 19% | -5% |
| Total Program Savings (R \$) | 34,788,621 | 35,235,337 | 35,533,506 | 36,143,515 | 36,729,090 | 37,302,352 | 38,139,187 | 38,760,061 | 39,437,011 | 40,275,249 | 40,649,911 | 41,242,267 |

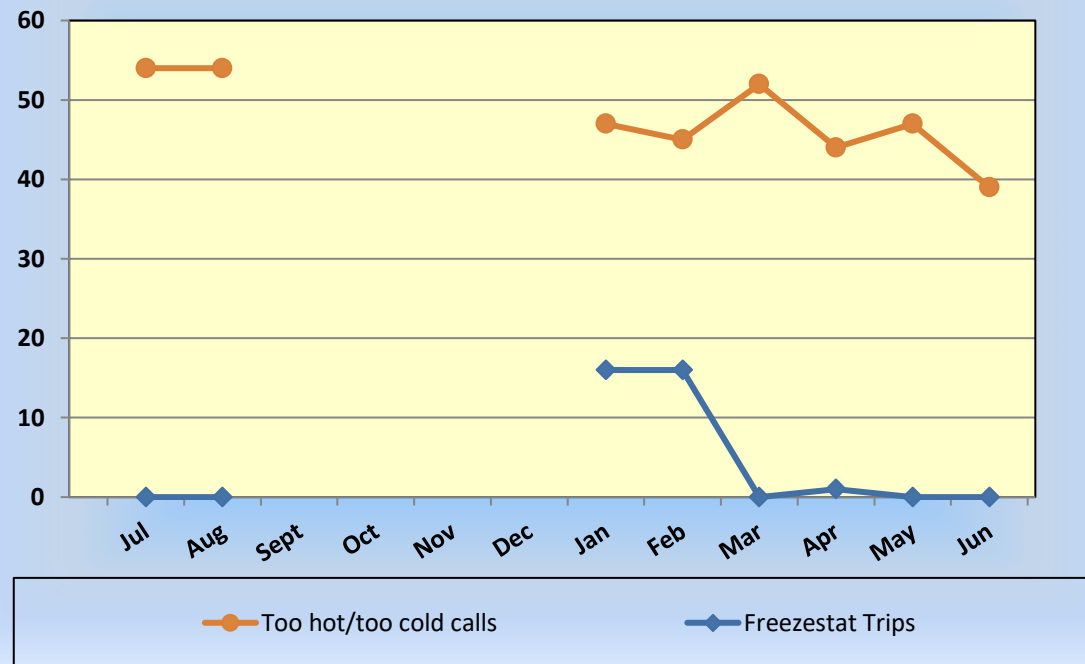


Graph1: Monthly savings increased for the buildings where we have tuned the HVAC systems to \$592,051. This results in a total program savings of \$41M.

Monthly savings increased from -5% to 17% compared to last year with tuning the buildings added to ECMs.

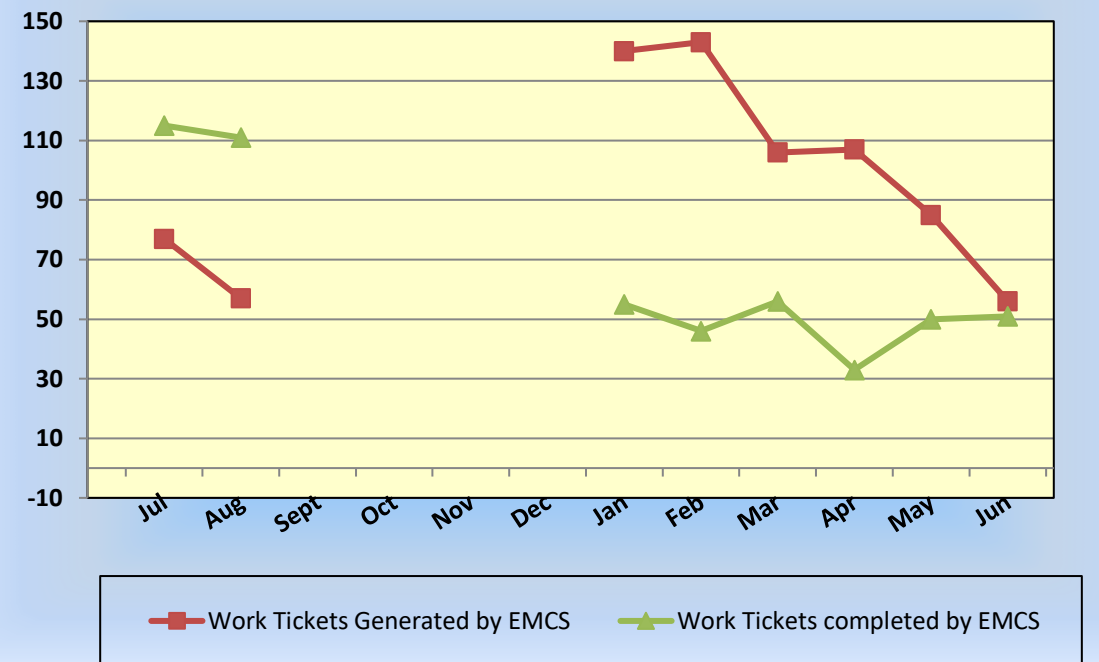
| | Jul | Aug | Sept | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun |
|--------------------------------|-----|-----|------|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| Too hot/too cold calls | 54 | 54 | | | | | 47 | 45 | 52 | 44 | 47 | 39 |
| Freezestat Trips | 0 | 0 | | | | | 16 | 16 | 0 | 1 | 0 | 0 |
| Work Tickets Generated by EMCS | 77 | 57 | | | | | 140 | 143 | 106 | 107 | 85 | 56 |
| Work Tickets completed by EMCS | 115 | 111 | | | | | 55 | 46 | 56 | 33 | 50 | 51 |

Customer Temperature Complaints and Freezestat Trips



Graph 3: Briefly describe trends and explanation.

Work Requests for EMCS, Shop 112



Graph 4: Briefly describe trends and explanation.